

BENICO
LIMITED

Savings, Service, Satisfaction!

Do I have the right insurance?

What exactly do I need?

Jennifer Butner and John Garven of Benico, Ltd. are here to help you answer these questions.

"The trend in the insurance industry has been to increasingly leverage technology and rely on call centers as a means of providing customer service. However, insurance is personal, and in most instances clients want advice from a trusted advisor before making important decisions around purchasing coverage," says John Garven, owner of Benico, Ltd.

This is where Jennifer and John step in as trusted advisors. They take the time to get to know their clients, assess their situations, and recommend insurance products that specifically address their clients' needs. Furthermore, since Jennifer and John are brokers, they represent a number of different insurance companies and are thus able to place coverage where most appropriate for the client.

For over 26 years Benico's business model has been B-to-B (business to business), providing insurance and employee benefit products and services for small-medium sized businesses and organizations. Since launching its personal lines division recently, Benico is now also in the B-to-C space (business to consumer), offering auto, home, umbrella, life, and health insurance products for individuals as well as commercial property and casualty insurance for small businesses.

"You can't always put a price tag on your most valued possessions, but you can certainly have the peace of mind knowing that you have the best possible coverage from a quality company at the right price," says Butner. *"Since we represent a number of highly rated carriers we have the freedom to represent the buyer's interests by placing coverage that meets individual needs and at a price point that makes sense."*

For help with your personal insurance needs call Jennifer Butner at (847) 669-4800, ext. 206. She is eager to provide you with savings, service, and satisfaction!



Jennifer Butner



John Garven

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Home, Auto, Health, Life and Commercial Insurance